



December 11, 2017

April T. Crume
Senior Consultant
California Commission on Peace Officer Standards and Training
Training Program Services
860 Stillwater Road, Suite 100
West Sacramento, CA 95605

Proposal No.: 2017-87

CAPOST LEDS Warranty Renewal Proposal for 2018-2019 Period

Dear Ms. Crume,

FAAC is pleased to provide you with this proposal for the renewal of the LEDS warranty support program. FAAC is committed to continue to support CAPOST to ensure that the LEDS systems continue to be maintained to extend their service life.

Warranty Program: FAAC will continue to offer a comprehensive package that provides coverage for all sites. The price to continue this coverage without interruption is provided in Table 1 below. As such, CAPOST would continue to cover the cost of the warranty for all CAPOST Regional Training sites. This would be for a 12 month commitment and the terms of the plan will be consistent with the current warranty terms. This still excludes the maintenance of the trailers and all ancillary equipment from the program (Note: the simulators in the trailers would be covered, just not the trailers themselves). This provides a continuation of the support/service program CAPOST has been experiencing today with dedicated northern & southern California service agents, annual preventative maintenance visit, and hardware component warranty coverage.

Table 1		
Agency	Period	Warranty Price
CAPOST (Note: Covering all 24 CAPOST LEDS Regional Training Sites)	12 Months (August 1, 2018 - July 31, 2019)	\$340,230.00

I appreciate the opportunity to provide this proposal to you. I look forward to hearing from you and having the opportunity to discuss it further with you.

Yours sincerely,

William B. Martin
Public Safety Business Manager

cc: Mary Hogan, Contracts, FAAC Incorporated