January 8, 2018

April Crume
Special Consultant
California Commission on Peace Officer Standards and Training
Training Program Services
860 Stillwater Road, Suite 100
West Sacramento, California 95605

CAPOST LEDS 2019-2020 Warranty Renewal Proposal (#: 2019-100)

Dear Ms. Crume,

Following up on our conversation in November, FAAC Incorporated (FAAC) is pleased to provide you with this proposal for continuing the LEDS warranty renewal for the period July 2019 through June 2020.

The presented plan is to maintain the current level of support and terms for annual warranty coverage for all CAPOST Regional Training Sites under a blanket agreement. This is a twelve (12) month commitment and renewable on an annual basis. This plan would maintain the existing warranty support terms (excluding trailers: The simulator equipment in the trailers is covered) which FAAC will continue to honor by providing in-state based technical personnel. This level of service exceeds FAAC's PREMIUM Warranty terms. Table 1 identifies the cost of this program:

Table 1		
Agency	Period	Annual Price
CAPOST (Covers all 108 driving simulators at 24 CAPOST Regional Training Sites)	12 Months (July 2019-June 2020)	$346,994.00

FAAC continues to recognize the importance of the CAPOST LEDS program to officer safety within the State of California and as such, FAAC has made a commitment to supporting CAPOST through its Customer-for-Life program. With the program now going in to its tenth (10th) year, FAAC is still committed to standing behind its simulators and the LEDS program. FAAC is open to continuing to provide free instructor educational support, as it has been doing, at the LEDS RTC meetings previously.

I appreciate the opportunity to provide this proposal to you. I look forward to hearing from you and having the opportunity to discuss it further with you.

Yours sincerely,

William B. Martin
Public Safety Business Manager

cc: Mary Hogan, Contracts, FAAC Incorporated