



January 15, 2016

TAMARA R. BAARTS
 Special Consultant
 California Commission on Peace Officer Standards and Training
 Training Program Services
 860 Stillwater Road, Suite 100
 West Sacramento, CA 95605

Proposal No.: 2016-02

CAPOST LEDES Warranty Renewal Proposal for 2016-2017 Period

Dear Tamara,

FAAC is pleased to provide you with this proposal for the LEDES warranty renewal. FAAC is committed to continue to support CAPOST to ensure that the LEDES systems continue to be maintained to extend their service life.

Warranty Program: FAAC will continue to offer a comprehensive package that provides coverage for all sites. The price to continue this coverage without interruption is provided in Table 1 below. As such, CAPOST would continue to cover the cost of the warranty for all CAPOST Regional Training sites. This would be for a 12 month commitment and renewable on an annual basis. The terms of the plan will be consistent with the current warranty conditions, except FAAC would exclude the maintenance of the trailers (and all ancillary equipment) from the program (Note: the simulators in the trailers would be covered, just not the trailers themselves). This essentially represents a continuation of the support/service program CAPOST has been experiencing today with dedicated northern & southern California service agents, annual preventative maintenance visit, and hardware component warranty coverage.

Table 1		
<u>Agency</u>	<u>Period</u>	<u>Annual Price</u>
CAPOST (Note: Covering all 24 CAPOST Regional Training Sites)	12 Months (August 1, 2016 - July 31, 2017)	\$321,264.00 (Note: This reflects a 4% discount for multi- simulators per site)

I appreciate the opportunity to provide this proposal to you. I look forward to hearing from you and having the opportunity to discuss it further with you.

Yours sincerely,

William B. Martin
 Public Safety Business Manager

cc: Cassandra Harrington, Contracts, FAAC Incorporated