Presenter	Number of	Cost per	Presentation	Equipment	Curriculum	Contract Total
	Presentations	Presentation	Total	Equipment	Development	Contract Total
California						
State						
University,						
Long Beach	12	\$ 49,303.20	\$ 591,638.40	\$ 2,000.00		\$ 593,638.40
Government						
Training						
Agency	8	\$ 43,331.07	\$ 346,648.56	\$ 6,500.00	\$ 26,080.00	\$ 379,228.56
South Bay						
Regional						
Training						
Consortium	11	\$ 49,910.98	\$ 549,020.78			\$ 549,020.78
TOTALS*	31	\$ 47,977.67	\$ 1,487,307.74	\$ 8,500.00	\$ 26,080.00	\$ 1,521,887.74

^(*) The total cost per presentation is the average of the Presentation Total, divided by the Total Number of Presentations